



INDUSTRY MEMBERSHIP DISCOUNT PROGRAM

Updated: March 28, 2012

AMDA offers membership dues discounts for industry groups of fifteen (15) or more. The discount applies to the individual member dues rate. The company headquarters will pay dues in a lump sum once a year. Additions to the member roster can be made once per quarter and are invoiced a pro-rated dues amount; other roster changes will be made at the end of the membership term.

The AMDA Industry Membership Discount Program *annual* benefits package includes:

- ❖ Reduced membership fee for industry members enrolled as a group of 15 or more, including annual billing schedule with a company “bill-to” (see page 2)
- ❖ Access to the AMDA’s members-only section of our website (www.amda.com) including information on AMDA news and upcoming events, sponsorship opportunities, courses, legislative updates, educational resources, and the AMDA state chapter network
- ❖ At initial industry membership, introductory article in *AMDA Reports*, AMDA’s quarterly newsletter
- ❖ One complimentary copy of the Synopsis of Federal Regulations, upon request
- ❖ One complimentary posting to the AMDA job board each quarter and a reduced rate for Weekly Round-Up position of the week (\$300 per posting compared to the standard \$400 member rate or \$500 non-member rate)
- ❖ Corporate rate for 3d Clinical Practice Guidelines (a \$50 discount)
- ❖ One complimentary eblast to AMDA members (eblast contents must be educational in nature; eblast will be sent/managed internally by AMDA staff with notice to members that it is a third party eblast)

List of individual member benefits
and
Program Dues Structure
follow on page 2

Additionally, each individual whose dues are paid under the industry umbrella receives:

- ◆ **Advocacy**
AMDA’s advocacy efforts include regular dialogue with the Centers for Medicare & Medicaid Services (CMS), legislators, stakeholders, coalitions, and related associations.
- ◆ **Professional Advancement**
AMDA’s premium educational programs include: seminars, Webinars, online library for continuing education and in-service, workshops, and conferences. For physician members, the opportunity to achieve Certified Medical Director (CMD) designation at a significant cost savings compared to that of nonmembers is a particularly valuable benefit.
- ◆ **Exclusive Member Rates and Members-Only Access**
Members have exclusive access to AMDA’s online directory, members-only resources and news, as well as discounted rates on educational offerings and products. AMDA’s Clinical Practice Guidelines – the standard in the field – are referenced in the Centers for Medicare & Medicaid Services (CMS) state operations manual and the MDS 3.0 users manual references AMDA’s guidelines as a resource for the Care Area Assessment as expert-endorsed and evidenced-based care processes.
- ◆ **AMDA’s Print and Electronic News Resources**
 - ❖ *Journal of the American Medical Directors Association (JAMDA)* - nine issues per year of the highly respected peer-reviewed journal (2010: ranked 6th out of 44 for citations in Geriatrics & Gerontology)
 - ❖ *Caring for the Ages* - the must-read monthly tabloid
 - ❖ *AMDA Reports* - quarterly newsletter outlining AMDA issues in a snappy, easy-to-read format
 - ❖ *Weekly Round-Up* - an e-newsletter reporting on trends, advocacy, clinical updates, and other issues impacting long term care professionals
 - ❖ *State Network News* - a quarterly e-newsletter reporting on AMDA state chapter activities

Industry Membership Program Dues Structure

The industry discount rate is based on the individual dues rate for each of the following membership levels.[†] While most members of the industry groups qualify for the Interdisciplinary Team Members category, **the 15 member minimum can be any combination of member types.**

PHYSICIAN MEMBERS INDIVIDUAL DUES - \$270/YEAR

LICENSED INDEPENDENT PRACTITIONERS INDIVIDUAL DUES- \$145/YEAR

INTERDISCIPLINARY TEAM MEMBERS INDIVIDUAL DUES - \$120/YEAR

	Year 1	Year 2	Year 3 and beyond
Minimum of 15 members	15% discount	10% discount	5% discount
Physician Members (\$270)	\$230	\$243	\$257
Licensed Independent Practitioners (\$145)	\$123	\$131	\$138
Interdisciplinary Team Members (\$120)	\$102	\$108	\$114

Example:

Year 1 – 15 Interdisciplinary Team Members (120 - 15%) = 15 x \$102 = \$1563

Year 2 – 15 Interdisciplinary Team Members (120 - 10%) = 15 x \$108 = \$1620

Year 3 – 15 Interdisciplinary Team Members (120 - 5%) = 15 x \$114 = \$1710

[†] Each company must maintain at least 75% of its original enrollment to continue to qualify for the discount.

[†] The discount applies to the individual member dues rate.